



Private and Confidential

Distributor Application Form

We are pleased that your company is interested in becoming our Distributor in your country. We are striving to become a technology leader and the best company in xDSL test and measurement equipment. TraceSpan works very closely with our distributors and customers to assure that we will have always satisfied customers. Being the technology leader requires us having the best distributors.

Please complete this form and attach the following information with the application

1. Organization charts
2. Background information of key executives and owners
3. References from 3 or more companies you distribute

Company's Legal Name: _____

Contact Name: _____ Title: _____

Phone: _____ Mobile: _____

E-mail: _____ Fax: _____

Address: _____

City: _____ Postal Code: _____ Country: _____

Date of Incorporation: _____ URL: _____

Number of sales staff: _____ Number of support staff: _____

Last year's revenue: _____ Projected revenue for this year: _____

Major Customers: _____

Vendors represented: _____

Bank Name: _____ Account Number: _____

Bank Address: _____

City: _____ State: _____ Country: _____

Tel: _____ Fax: _____ Officer's Name: _____

Please fax the completed for to TraceSpan: +972 9 746 9411